

Name:

Enrolment No:



UNIVERSITY OF PETROLEUM AND ENERGY STUDIES
End Semester Examination, Dec 2020

Course: Organization Behavior
Program: BBA Oil & Gas
Course code: HRES 2001

Semester: III
Time: 03 Hours
Max. Marks: 100

SECTION A

- 1. Each Question will carry 5 marks**
- 2. Instruction : Select the most appropriate answer**

		Marks	CO
Q 1	Which is the presumed cause of change in an outcome in OB? a. independent variable b. dependent variable c. change agent d. variable determinant	[5]	CO1
Q2	Who is associated with the theory of operant conditioning? a. Sigmund Freud b. B.F. Skinner c. Pavlov d. Carl Jung	[5]	CO1
Q3	Which of the following is linked to situation in perception building process? a. Target b. Perceiver c. Context d. None of the Above	[5]	CO1
Q4	Which is an Extension of Maslow's Motivation Theory? a. Goal Theory b. Equity Theory c. ERG Theory d. Theory X and Theory Y	[5]	CO1
Q5	Which is the most productive phase of group formation? a. Storming b. Adjourning c. Norming d. Performing	[5]	CO1

Q6	Which is of the Theory of Leadership takes situation as a key variable? a. Behavioral Theories b. Trait Theory c. Contingency Theory d. Path Goal Theory	[5]	CO1
SECTION B			
1. Each Question will carry 10 marks 2. Write short / brief notes			
Q7	Explain Pavlov's Experiments of Classical Conditioning in brief.	[10]	CO3
Q8	What are the various errors in perception formation? Explain with examples	[10]	CO2
Q9	"Leadership is situational." Explain with the help of Contingency Theory in brief	[10]	CO2
Q10	"Conflicts are not always bad". Explain in brief with examples	[10]	CO4
Q11	Explain in brief the characteristics of a strong Organization Culture.	[10]	CO3
SECTION C			
1. Each Question carries 20 marks 2. Instruction : Write Long Answer			
Q12	Explain in details any two Classical Motivation Theories and Two Contemporary Motivation Theories with detailed examples of each. OR Explain the various steps of team formation in detail? What are the characteristics and prerequisites of a high performing team?	[20]	CO4