


<b>Name:</b>  <b>Enrolment No:</b>	
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**UPES**  
**End Semester Examination, May 2023**

**Course: Oil Equity Acquisition & Asset Allocation** **Semester: IV**  
**Program: MBA OG** **Time : 03 hrs.**  
**Course Code: OGET 8013** **Max. Marks: 100**

**Instructions: All the questions are compulsory.**  
**Students will be provided the print out of the case study.**

**SECTION A**  
**5Qx10M= 50 Marks**

Q1	What is oil equity? Explain its importance for petroleum deficient countries with the help of example.	<b>10</b>	<b>CO1</b>
Q2	What India can learn from Chinese NOCs overseas asset experiences?	<b>10</b>	<b>CO2</b>
Q3	What common mistakes do oil and gas companies make during a transaction?	<b>10</b>	<b>CO2</b>
Q4	Explain the various types of acquisitions by degree of relatedness to buyer's core business?	<b>10</b>	<b>CO3</b>
Q5	What are the key phases of a transaction?	<b>10</b>	<b>CO3</b>

**SECTION-B**  
**50 Marks**

Q1	Based on the case study shared with you, answer the following questions: <ul style="list-style-type: none"> <li>a) What are the benefits and costs of disclosing host country government payments?</li> <li>b) Why did Statoil choose a different disclosure strategy from its competitors?</li> <li>c) Why did API and most oil and gas firms react so strongly against the proposed regulation?</li> <li>d) How effective do you think EITI would be as a solution to the problem of inefficient utilization of resources and corruption?</li> <li>e) How would you think about the challenges that Statoil is facing with disclosures in Angola?</li> </ul>	<b>10</b>	<b>CO4</b>
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